



REQUEST FOR QUOTES (RFQ)

Extreme Networks Wireless Access Points and Cloud Licensing

James A. Rhodes State College

12/5/2025

1. Introduction

James A. Rhodes State College ("the College"), a public institution of higher education located in Allen County, Ohio, is requesting written quotes from qualified vendors for the purchase of Extreme Networks indoor and outdoor WiFi 6E access points, associated mounting hardware, support, and ExtremeCloud IQ Pilot licensing.

This RFQ is issued in compliance with the Ohio Revised Code, all applicable Ohio ethics laws (ORC 102, 2921.42, 2921.43), ORC 9.24 Findings for Recovery requirements, and Rhodes State College purchasing procedures. The College may award to the lowest responsive and responsible vendor or may reject any or all quotes.

2. Scope of Work / Specifications

The College seeks pricing for the following Extreme Networks hardware, accessories, and SaaS licenses:

A. Indoor Access Points

- a. Extreme Networks AP5010-WW (Qty: 230)
 - Indoor Tri-Radio WiFi 6E (4x4:4).
 - 2.4 GHz / 5 GHz / 6 GHz multirate ports.
 - Internal antennas.
 - Includes T-Bar mount (AH-ACC-BKT-AX-TB)
- b. Extreme Networks 95504-AP5010-WW (1-Year Support) (Qty: 230)

B. Outdoor Access Points

- a. Extreme Networks AP5050U-WW (Qty: 10)
 - Outdoor Tri-Radio WiFi 6E (4x4:4)
 - 2.4 GHz / 5 GHz / 6 GHz multirate ports
 - Internal omni antennas

C. Cloud Licensing

- a. ExtremeCloud IQ Pilot SaaS (1-Year) (Qty: 240)
 - Pilot Subscription + EW SaaS Support per device

3. Submission Instruction

Quotes must be submitted via email to:

Tony Jackson
Chief Information Officer / Director of Operations
James A. Rhodes State College
Jackson.T1@rhodesstate.edu

Deadline for quotes: December 19, 2025 by 5:00 p.m.

Quotes must include:

- Vendor legal name, address, and contact information
- Ohio Supplier ID
- Detailed pricing matching or exceeding specifications
- Delivery lead times
- Any shipping or additional fees
- Completed pricing table
- Signed Non-Collusion & Ethics Compliance Statement (Section 8)

4. Pricing Table

The vendor shall produce a pricing table as part of its response. The table must list every product and service described in this RFQ, including model numbers, quantities, unit pricing, extended pricing, and a total project cost. The pricing table must be comprehensive and all-inclusive. Any omission of required line items may result in the submission being deemed non-responsive.

5. Evaluation Criteria

Evaluation will be based on:

- a. Price
- b. Responsiveness to specifications

6. Terms and Conditions

- a. This RFQ does not commit the College to award a contract or pay any costs related to quote preparation.
- b. Vendor must comply with federal, state, and local laws, including all Ohio ethics requirements.
- c. All items must be new, factory-sealed, and covered by manufacturer warranty.

7. Findings for Recovery & Debarment Compliance

Vendor certifies that it:

- Is not subject to a Finding for Recovery (ORC 9.24), or has fully resolved it.
- Is not suspended or debarred federally or by the State of Ohio.

8. Non-Collusion & Ethics Compliance Statement

By submitting a quote, vendor certifies:

- a. The quote is genuine and not the result of collusion or fraud.
- b. No College employee has an unlawful interest in this quote
- c. Vendor complies with ORC 102, 2921.42, and 2921.43.

Authorized Vendor Signature:

Signature: _____

Name & Title: _____

Company: _____

Date: _____

9. Contact for Questions

All questions must be submitted to Jackson.T1@rhodesstate.edu