

In addition to offering the training to become a licensed real estate agent, Rhodes State now offers continuing education opportunities for current real estate agents. The Ohio Division of Real Estate and Professional Licensing requires that all licensed sales agents and brokers complete 30 hours of continuing education once every three years due no more than six months before their birthday.

These requirements include

- Three hours on civil rights issues,
- Three hours on core law,
- Three hours on the Canons of Ethics, and
- 21-hours of approved elective credits.

Rhodes State College is offering all 30 hours of continuing education online. Students can take a 30-hour package or create their own from one of the most comprehensive selections available in Ohio today.

www.RhodesState.edu/SolutionsEtc

REAL ESTATE EXAM PREP

In an effort to assist all students that will be sitting for the State of Ohio Real Estate Salesmans examination, Rhodes State College offers national exam preparation online courses, books, and tapes.

ONLINE BOOKSTORE

In an effort to assist both the real estate student and seasoned real estate professional, Rhodes State College now offers numerous real estate related books, CD's, software, flashcards, videos, and audio tapes.

FOR MORE INFORMATION

To learn more about the Real Estate Certificate and Broker's License contact:

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To learn more about CEUs or House Inspection, contact:
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Real Estate Training Opportunities at Rhodes State College



Real Estate training available at Rhodes State.

OFFERED THROUGH COLLEGE CREDIT OR CEUS

The Rhodes State College Division of Business and Public Service and the Division of Workforce, Economic Development & Continuing Education are offering a variety of educational opportunities in the Real Estate field.

PROGRAMS OFFERED

- REAL ESTATE CERTIFICATE AND LICENSURE
- HOUSE INSPECTION
- BROKER'S LICENSURE
- CEUS



One of the most complex and important financial events is the purchase or sale of a home or investment property. As a result, people usually seek the help of real estate brokers and sales agents when buying or selling real estate. Real estate brokers and sales agents have a thorough knowledge of the real estate market in their community.

REAL ESTATE CERTIFICATE

The Real Estate Certification Program at Rhodes State College can be your first step toward many different career opportunities in real estate. Careers often associated with licensed real estate agents include: loan originators, appraisers, surveyors, and home inspectors.

In just 10 weeks Rhodes State can provide the 120 hours required to sit for the Exam. The four courses required are Real Estate Appraisal, Real Estate Finance, Real Estate Law and Real Estate Theory and Practice. Take the courses three days per week; tuition is \$1150.20 (Tuition is for Ohio residents. Does not include application/registration fees or textbooks)

JOB OUTLOOK

According to the U.S. Bureau of Labor Statistics, the mean annual earnings, including commissions, of salaried real estate sales agents for 2009 was \$53,000--with the middle 50% earning between \$27,390 and \$64,820 a year. There is an anticipated 14% growth of employment of brokers and agents between 2008-2018.

LICENSURE

In every State, real estate brokers and sales agents must be licensed. The Ohio Division of Real Estate and Professional Licensing requires the following mandates to be licensed as a real estate agent in Ohio:

- Must be 18-years of age AND sponsored by an Ohio Broker,
- Must not have been convicted of a felony or crime of moral turpitude

- If born after 1950, must have a high school diploma or its equivalent
- 40-hours of classroom instruction in real estate principles and practices
- 40-hours of classroom instruction in real estate law including instruction in civil rights, housing discrimination, and desegregation problems
- 20-hours of classroom instruction in real estate appraisal, and
- 20-hours of classroom instruction in real estate finance.

HOUSE INSPECTION

To further enhance our real estate students' career, Rhodes State College offers two online Home Inspection courses.

Fundamentals of Home Inspection

A 40-hour course providing a comprehensive introduction to the practice of home inspection. Students will find descriptions of house systems and how they function, as well as how they may deteriorate or fail.

Principles of Home Inspection

A 100-hour course provides the most exhaustive distance training for home inspection available for students wishing to enter the profession or enhance their existing knowledge. The course is based on years of practical experience in both inspecting homes and training inspectors and teaches a step-by-step approach to inspection for each house system: 1) surveying

problems, 2) explaining the practical implications of the problems and 3) providing inspection strategies.

BROKER'S LICENSURE

Rhodes State offers the coursework to qualifying you for the real estate brokers license exam. See the Ohio Division of Real Estate and Professional Licensing requirements at www.com.ohio.gov/real/

In addition to the required coursework, you must also complete the 30 hours of classroom instruction for EACH of the following areas (Rhodes' equivalent classes are listed):

- Financial management (FIN-215*),
- Human resource or personnel management (MGT-200*),
- Applied business economics (ECN-141 or ECN-143*),
- Business law (BUS-210*) and
- A minimum of two years of college. (*Qualified courses listed meet this requirement.)

Also, candidates must have worked as a broker or salesperson for an average of 30 hours per week for two of the last five years immediately preceding application and must have completed 20 real estate sales transactions or have such equivalent experience as defined by rules adopted by the Ohio Real Estate Commission.